PROSPECTUS SUPPLEMENT (TO PROSPECTUS DATED January 26, 2015, as updated and supplemented by Post-Effective Amendment No. 1 dated June 10.



## 7,786,600 Shares of Common Stock

This prospectus supplement (the "Prospectus Supplement") supplements our prospectus dated January 26, 2015, as updated by Post-Effective Amendment No. 1 dated June 10, 2015 (together, the "Prospectus"), relating to the resale of up to an aggregate of 7,786,600 shares of our common stock, par value \$0.0001 per share, by the selling stockholders identified in the Prospectus. The selling stockholders will receive all proceeds from the sale of our common stock, and therefore we will not receive any of the proceeds from their sale of shares of our common stock under the Prospectus.

#### **Recent Developments**

This Prospectus Supplement is being filed to update and supplement the information in the Prospectus with the information contained in our Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on November 10, 2015 (the "10-Q"). Accordingly, we have attached the 10-Q to this Prospectus Supplement. Any statement contained in the Prospectus shall be deemed to be modified or superseded to the extent that information in this Prospectus Supplement modifies or supersedes such statement. Any statement that is modified or superseded shall not be deemed to constitute a part of the Prospectus except as modified or superseded by this Prospectus

This Prospectus Supplement should be read in conjunction with, and may not be delivered or utilized without, the Prospectus.

We are an "emerging growth company" under applicable Securities and Exchange Commission rules and will be eligible for reduced public company reporting requirements. See "Summary – We are an Emerging Growth Company" on page 8 of the Prospectus.

Investing in our common stock involves significant risks. You should read the section entitled "Risk Factors" beginning on page 10 of the Prospectus and page 24 of our 10-Q for a discussion of certain risk factors that you should consider before investing in our common stock.

Neither the Securities and Exchange Commission nor any other regulatory body has passed upon the adequacy or accuracy of this prospectus. Any representation to the contrary is a criminal offense.

This Prospectus Supplement does not constitute an offer to sell or the solicitation of an offer to buy any securities.

The date of this Prospectus Supplement is February 16, 2016

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

	Washington, D.C. 20549		
	FORM 10-Q	-	
	TT TO SECTION 13 OR 15(d) OF THE SE the quarterly period ended December 31, OR		34
	NT TO SECTION 13 OR 15(d) OF THE SE transition period from to Commission file number: 001-36827		34
(Exa	pdvWireless, Inc. act name of registrant as specified in its cha	urter)	
Delaware (State or other jurisdictio Incorporation or organiza		33-0745043 (I.R.S. Employer Identification No.)	
3 Garret Mountain Plaz Suite 401 Woodland Park, New Jer (Address of principal executive	sey	07424 (Zip Code)	
(Reg	(973) 771-0300 sistrant's telephone number, including area	code)	
Indicate by check mark whether the registrant (Act of 1934 during the preceding 12 months (obeen subject to such filing requirements for the Indicate by check mark whether the registrant Data File required to be submitted and posted months (or for such shorter period that the registrant indicate by check mark whether the registrant company. See the definitions of "large accelerate Exchange Act.	or for such shorter period that the registrant was past 90 days.  Yes No has submitted electronically and posted on its pursuant to Rule 405 of Regulation S-T (§232 strant was required to submit and post such fies a large accelerated filer, an accelerated filer	is required to file such reports), and (2) h corporate Web site, if any, every Interact .405 of this chapter) during the preceding les).  Yes  No a non-accelerated filer, or a smaller repo	ive ; 12
Large accelerated filer □		Accelerated filer	
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## pdvWireless, Inc. FORM 10-Q For the quarterly period ended December 31, 2015

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#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q includes statements of our expectations, intentions, plans, and beliefs that constitute "forward-looking statements." These forward-looking statements are principally, but not solely, contained in the section captioned "Management's Discussion and Analysis of Financial Condition and Results of Operations." These statements include, but are not limited to, statements about our strategies, plans, objectives, expectations, intentions, expenditures and assumptions and other statements contained herein that are not historical facts. Our forward-looking statements are generally, but not always, accompanied by words such as "estimate," "project," "predict," "believe," "expect," "anticipate," "potential," "should," "will," "may," "goal," "can," "could," "continuing," "ongoing," "intend" or other words that convey the uncertainty of future events or outcomes. We have based these forward-looking statements on our current expectations and projections about future events and financial, market and business trends. The matters discussed in these forward-looking statements are subject to risks, uncertainties and other factors that could cause our actual results to differ materially from those projected, anticipated or implied in the forward-looking statements. Many of these risks, uncertainties and other factors are beyond our ability to control, influence, or predict. The most significant of these risks, uncertainties and other factors are described in "Item 1A—Risk Factors" in this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K for the year ended March 31, 2015 filed with the Securities and Exchange Commission (the "SEC") on June 10, 2015. As a result, investors are urged not to place undue reliance on any forward-looking statements. These forward-looking statements reflect our views and assumptions only as of the date such forward-looking statements are made. Except to the limited extent required by applicable law, we undertake no obligation to update or revise any fo

## PART I. FINANCIAL INFORMATION

## **Item 1: Consolidated Financial Statements**

## pdvWireless, Inc.

#### **Consolidated Balance Sheets**

		December 31, 2015 (Unaudited)		March 31, 2015
ASSETS				
Current Assets				
Cash and cash equivalents	\$	160,676,036	\$	119,873,668
Accounts receivable, net		499,002		395,172
Prepaid expenses and other current assets		271,052		629,790
Total current assets		161,446,090		120,898,630
Property and equipment		14,045,721		6,384,602
Intangible assets		101,577,167		100,298,444
Capitalized patent costs, net		224,725		220,783
Other assets		1,603,698		25,630
Total assets	\$	278,897,401	\$	227,828,089
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current Liabilities				
Accounts payable and accrued expenses	\$	3,434,999	\$	6,467,285
Accounts payable - officers		19,463		40,668
Current portion of note payable		297,203		_
Deferred revenue		746,517		737,664
Total current liabilities		4,498,182		7,245,617
Deferred revenue		5,829,960		6,376,518
Long term portion of note payable		991,810		
Total liabilities		11,319,952		13,622,135
Commitments and Contingencies				
Stockholders' equity				
Preferred Stock, \$0.0001 per share, 10,000,000 shares authorized and no shares outstanding at December 31, 2015 and March 31, 2015		_		_
Common Stock, \$0.0001 par value per share, 100,000,000 shares authorized and 14,375,466 shares issued and outstanding at December 31, 2015 and 12,530,493 shares		1.438		1,253
issued and outstanding at March 31, 2015		,		,
Additional paid-in capital		324,286,711		255,861,880
Accumulated deficit	_	(56,710,700)		(41,657,179)
Total stockholders' equity	Φ.	267,577,449	Φ.	214,205,954
Total liabilities and stockholders' equity	\$	278,897,401	\$	227,828,089

## **Consolidated Statements of Operations**

(Unaudited)

	Three months ended December 31,			Nine mont Decemb				
	2015		2014		2015		2014	
Operating revenues								
Service revenue	\$ 652,918	\$	653,437	\$	1,923,599	\$	2,143,707	
Spectrum lease revenue	182,186		182,186		546,559		212,551	
Other revenue	 105,288				122,552			
Total operating revenues	940,392		835,623		2,592,710		2,356,258	
Cost of revenue								
Sales and service	 906,291		283,043		1,772,050		790,687	
Gross profit	34,101		552,580		820,660		1,565,571	
Operating expenses								
General and administrative	3,843,378		3,362,302		12,154,625		8,285,190	
Sales and support	1,118,630		478,246		2,815,312		1,167,609	
Product development	341,129		242,823		982,226		679,577	
Total operating expenses	5,303,137		4,083,371		15,952,163		10,132,376	
Loss from operations	 (5,269,036)		(3,530,791)		(15,131,503)		(8,566,805)	
Interest expense	(932)		_		(932)		(570,737)	
Interest income	26,151		4,927		77,664		4,927	
Other income	 				1,250		_	
Net loss	\$ (5,243,817)	\$	(3,525,864)	\$	(15,053,521)	\$	(9,132,615)	
Net loss per common share basic and diluted	\$ (0.36)	\$	(0.28)	\$	(1.07)	\$	(1.00)	
Weighted-average common shares used to compute basic and diluted net loss per share	14,375,441		12,473,024		14,084,506		9,103,629	

## Consolidated Statement of Stockholders' Equity

## (Unaudited)

## For the nine months ended December 31, 2015

	Number o	of Shares					
	Preferred	_	Preferred				
	Stock	Common	Stock	Common	Additional	Accumulated	
	C : A A	C . 1	G : AA	G: 1	Paid-in	D (: ::	m . 1
	Series AA	Stock	Series AA	Stock	Capital	Deficit	Total
Balance at March 31, 2015	_	12,530,493	\$ - 5	1,253	\$255,861,880	\$(41,657,179)	\$214,205,954
Issuance of stock, net of		1,725,000		173	64,792,047		64,792,220
closing costs							
Equity based compensation*	_	116,667	_	12	3,587,718	_	3,587,730
Stock option exercises	_	3,306	_		45,066	_	45,066
Net loss	_	_	_	_	_	(15,053,521)	(15,053,521)
Balance at December 31, 2015		14,375,466	\$	1,438	\$324,286,711	\$(56,710,700)	\$267,577,449

<sup>\*</sup>includes restricted shares issued.

## **Consolidated Statements of Cash Flows**

## (Unaudited)

	Nine months ended December 31,			
	_	2015		2014
CASH FLOWS FROM OPERATING ACTIVITIES				
Net loss	\$	(15,053,521)	\$	(9,132,615)
Adjustments to reconcile net loss to net cash (used) provided by operating activities				
Depreciation and amortization		286,898		54,526
Non-cash compensation expense attributable to stock awards		3,587,730		4,680,802
Changes in operating assets and liabilities				
Accounts receivable		(103,830)		(55,475)
Prepaid expenses and other assets		138,670		(651,176)
Accounts payable and accrued expenses		(3,032,286)		2,416,458
Accounts payable - officers		(21,205)		(100,455)
Accrued interest expense		_		(332,323)
Deferred compensation		_		(361,610)
Deferred revenue		(537,705)		7,285,457
Net cash (used) provided by operating activities		(14,735,249)		3,803,589
CASH FLOWS FROM INVESTING ACTIVITIES				
Payment of deposit		_		(13,500,000)
Purchases of intangible assets		(1,347,710)		(76,798,444)
Purchases of equipment		(7,940,112)		(1,646,611)
Payments for patent costs		(11,847)		(8,709)
Net cash used by investing activities		(9,299,669)		(91,953,764)
CASH FLOWS FROM FINANCING ACTIVITIES				
Net proceeds from Rule 144A Offering		_		201,922,458
Net proceeds from follow-on offering		64,792,220		_
Proceeds from stock option exercise		45,066		_
Payment of notes payable, net		_		(1,088,851)
Proceeds from Motorola investment		<u> </u>		10,000,000
Net cash provided from financing activities		64,837,286		210,833,607
Net change in cash and cash equivalents		40,802,368		122,683,432
CASH AND CASH EQUIVALENTS				
Beginning of the period		119,873,668		45,679
End of the period	\$	160,676,036	\$	122,729,111

## Notes to Consolidated Financial Statements (Unaudited)

#### 1. Nature of Operations

pdvWireless, Inc. (formerly known as Pacific DataVision, Inc., the "Company") is a private wireless communications carrier and provider of mobile workforce communications and location based solutions that increase the productivity of its customers' field-based workers and the efficiency of their dispatch and call center operations. The Company is deploying and operating private push-to-talk ("PTT") networks in major markets throughout the United States, while at the same time pursuing a Federal Communications Commission (the "FCC") regulatory process aimed at repurposing its spectrum to be able to deploy broadband technologies. The Company was originally incorporated in California in 1997, and reincorporated in Delaware in 2014. The Company maintains offices in Woodland Park, New Jersey, Reston, Virginia and San Diego, California.

The Company's initial focus is on deploying and operating dedicated, wide-area, two-way radio networks that offer PTT services to primarily dispatch-centric, small and medium-sized businesses. In June 2015, the Company commercially launched its PTT service in its first market located in the greater Houston, Texas metropolitan area. The Company currently has two additional markets fully launched, Dallas and Atlanta, and four more markets with sites in service (with additional market coverage sites to be launched), Philadelphia, Chicago, the greater New York area, and Washington/Baltimore. The Company offers its DispatchPlus™ communications solution, which combines Motorola Solutions, Inc.'s and its subsidiaries' (collectively, "Motorola") state-of-the-art digital technology architecture with pdvConnect™, the Company's suite of mobile communications and workforce management applications. Built with the commercial dispatch user in mind, Motorola's digital technology architecture allows the Company to provide highly reliable, instant and wide-area PTT communication solutions. Also developed by the Company for dispatch-centric businesses, pdvConnect is an easy to use and efficient workforce management solution that enables businesses to locate and communicate with field workers and improve documentation of work events and job status.

The Company expects that its DispatchPlus business will become its principal near term operating business. However, the Company has not yet generated significant revenues from its DispatchPlus business. The Company primarily markets its DispatchPlus communication solutions indirectly through Motorola's dealer network. The Company enters into contracts directly with end users of its DispatchPlus communication solutions, including those introduced to it through its indirect dealer network.

Concurrently with launching its DispatchPlus business, the Company is pursuing initiatives to increase the efficiency and capacity of its spectrum licenses, including filing (together with the Enterprise Wireless Alliance) a Joint Petition for Rulemaking with the FCC proposing a realignment of a portion of the 900MHz spectrum from narrowband to broadband. If successful, the Company believes these initiatives could substantially enhance the capacity and capabilities of its spectrum.

Historically, the Company has been engaged in the development and sale of its wireless communications applications, marketed primarily under the name pdvConnect. The Company primarily offers these applications indirectly to the end users of two Tier I wireless communications carriers in the United States and, until July 2015, one international wireless communications carrier under licensing agreements between the Company and these carriers. The Company also offers these applications directly to end users.

In May 2015, the Company completed a registered follow-on public offering of common stock that resulted in the sale of 1,725,000 shares at a purchase price of \$40.00 per share, which included 225,000 shares sold pursuant to the underwriters' exercise of their over-allotment option. Net proceeds were approximately \$64.8 million after deducting underwriting discounts and commissions and offering expenses.

## 2. Summary of Significant Accounting Policies

#### Basis of Presentation and Use of Estimates

The consolidated financial statements and accompanying notes are prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP"), which require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities

at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The most significant estimates relate to estimated useful lives of depreciable assets, allowance for doubtful accounts, valuation allowance on the Company's deferred tax assets, and recoverability of intangible assets. The Company is also required to make certain estimates with regard to the valuation of awards and forfeiture rates for its share-based award programs. Estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the financial statements in the applicable period, accordingly, actual results could differ from those estimates.

The accompanying consolidated financial statements include the accounts of the Company and its subsidiaries, including PDV Spectrum Holding Company, LLC formed in April 2014. All significant intercompany accounts and transactions have been eliminated in consolidation.

The accompanying consolidated financial statements as of December 31, 2015 and for the three and nine month periods ended December 31, 2015 and 2014 are unaudited. These unaudited financial statements have been prepared in accordance with US GAAP for interim financial information and are presented in accordance with the requirements of Regulation S-X promulgated by the Securities and Exchange Commission (the "SEC"). Accordingly, they do not include all the information and footnotes required by US GAAP for complete financial statements. Certain information and disclosures normally included in financial statements prepared in accordance with US GAAP have been condensed or omitted pursuant to such rules and regulations. However, the Company believes that the disclosures included herein are adequate to make the information presented not misleading and all adjustments considered necessary for a fair presentation have been included. In the opinion of management, the Company's results for the three and nine months ended December 31, 2015 are not necessarily indicative of the results to be expected for the full year or any future financial period.

#### Reclassifications

Certain prior year amounts have been reclassified to conform to the presentation of the corresponding amounts in the financial statements for the three and nine months ended December 31, 2015. These reclassifications had no effect on previously reported results of operations, cash flows, assets, liabilities or equity for the years presented.

#### Cash and Cash Equivalents

All highly liquid investments with maturities of three months or less at the time of purchase are considered cash equivalents. Cash equivalents are stated at cost, which approximates the quoted market value and include amounts held in money market funds.

#### Allowance for Doubtful Accounts

An allowance for uncollectible receivables is estimated based on a combination of write-off history, aging analysis and any specific known troubled accounts. The Company reviews its allowance for uncollectible receivables on a quarterly basis. Past due balances meeting specific criteria are reviewed individually for collectability. At December 31, 2015 and March 31, 2015, management provided an allowance of \$600 and \$7,977, respectively, for certain slow paying accounts.

#### **Property and Equipment**

Property and equipment is stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

The carrying amount at the balance sheet date of long-lived assets under construction in process include construction costs to date on capital projects that have not been completed and assets being constructed that are not ready to be placed into service. These costs will be transferred to property and equipment when substantially all of the activities necessary to prepare the assets for their intended use are completed. Depreciation commences upon completion.

#### **Intangible Assets**

Intangible assets are wireless licenses that provide the Company with the exclusive right to utilize designated radio frequency spectrum to provide wireless communication services. While licenses are issued for only a fixed time, generally ten years, such licenses are subject to renewal by the FCC. License renewals have occurred routinely and at nominal cost in the past. There are currently no legal, regulatory, contractual, competitive, economic or other factors that limit the useful life of the Company's wireless licenses. As a result, the Company has determined that the wireless licenses should be treated as an indefinite-lived intangible asset. The Company will evaluate the useful life determination for its wireless licenses each year to determine whether events and circumstances continue to support their treatment as an indefinite useful life asset.

The licenses are tested for impairment on an aggregate basis, as the Company will be utilizing the wireless licenses on an integrated basis as part of developing its nationwide network. The Company performs the test of the fair values of the wireless licenses annually using a discounted cash flow approach.

#### **Patent Costs**

Costs to acquire a patent on certain aspects of the Company's technology have been capitalized. These amounts are amortized, subject to periodic evaluation for impairment, over statutory lives following award of the patent.

#### **Long-Lived Asset Impairment**

The Company evaluates long-lived assets, other than intangible assets with indefinite lives, for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset group may not be recoverable. Asset groups are determined at the lowest level for which identifiable cash flows are largely independent of cash flows of other groups of assets and liabilities. When the carrying amount of a long-lived asset group is not recoverable and exceeds its fair value, an impairment loss is recognized equal to the excess of the asset group's carrying value over the estimated fair value.

#### Revenue Recognition

The Company recognizes revenue in the period that persuasive evidence of an arrangement exists, delivery of the product has occurred or services have been rendered, it is able to determine the amount of revenue and when the collection of such amount is considered probable. In accordance with the guidance provided in Accounting Standards Codification ("ASC") Topic 605-45-45, Revenue Recognition – Principal Agent Considerations, the Company has determined that it is the primary obligor with respect to the service revenue derived from sales of the Company's software applications through its Tier I domestic carrier partners. As a result, revenue is recorded at the gross amount billed to end-user customers for sales through these carrier partners. The Company recognized service revenue for its international carrier (which business relationship terminated in July 2015) on the net amount billed since it has determined that it is not the primary obligor. The Company also sells service and applications directly to end-users, which are billed and collected directly by the Company.

In September 2014, Motorola paid the Company an upfront, fully-paid leasing fee of \$7.5 million in order to lease a portion of the Company's wireless spectrum licenses. The payment of the fee is accounted for as Deferred Revenue on the Company's Consolidated Balance Sheets. The Company recognizes leasing revenue in accordance with ASC Topic 840, Leases. The fee is amortized using the straight-line method over the lease term of approximately ten years, which represents the time period in which the benefits of the leased property are expected to be depleted.

The Company evaluates certain transactions for its DispatchPlus service offering to determine whether they should be viewed as a Multiple Element Arrangement provided in ASC Topic 605-25. Multiple deliverable arrangements are presumed to be bundled transactions, and the total consideration is measured and allocated to the separate transactions based on their relative selling price with certain limitations. The Company has determined that the rental of user devices in connection with service contracts for its DispatchPlus service are multiple deliverable arrangements.

#### Cost of Revenue

The Company's cost of revenue relating to sales of its software applications through its wireless carrier partners includes the portion of service revenue retained by its domestic carrier partners pursuant to its agreements with these parties, which may include network services, connectivity, SMS service, sales, marketing, billing and other ancillary services. With respect to its recently launched DispatchPlus service offering, the Company's cost of revenue includes the costs of operating its dispatch network, and its cloud-based solutions and to a lesser degree, the costs associated with the sales of the relevant user devices.

#### **Stock Compensation**

The Company accounts for stock options in accordance with US GAAP, which requires the measurement and recognition of compensation expense, based on the estimated fair value of awards granted to employees and directors. The Company estimates the fair value of share-based awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense in the Company's statements of operations over the requisite service periods. In the event the participant's employment by or engagement with (as a director or otherwise) the Company terminates before exercise of the options granted, the stock options granted to the participant shall immediately expire and all rights to purchase shares thereunder shall immediately cease and expire and be of no further force or effect, other than applicable exercise rights for vested shares that may extend past the termination date as provided for in the participant's applicable option award agreement. Additionally, the Compensation Committee adopted an Executive Severance Plan (the "Severance Plan") in February 2015, and the Company subsequently entered into Severance Plan Participation Agreements with its executive officers and certain key employees. In addition to providing participants with severance payments, the Severance Plan provides for accelerated vesting and extends the exercise period for outstanding equity awards if the Company terminates a participant's service for reasons other than cause, death or disability or the participant terminates his or her service for good reason, whether before or after a change of control (each of such terms as defined in the Severance Plan).

To calculate option-based compensation, the Company uses the Black-Scholes option-pricing model. The Company's determination of fair value of option-based awards on the date of grant using the Black-Scholes model is affected by assumptions regarding a number of subjective variables.

No tax benefits were attributed to the share-based compensation expense because the Company maintained a full valuation allowance for all net deferred tax assets.

#### **Recently Issued Accounting Pronouncements**

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, ("ASU 2014-09") which supersedes current revenue recognition guidance, including most industry-specific guidance. ASU 2014-09 requires a company to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods and services, and also requires additional disclosures regarding the nature, amount, timing and uncertainty of revenue that is recognized. The guidance, as stated in ASU 2014-09, is effective for annual and interim periods beginning after December 15, 2016. In August 2015, the FASB issued ASU No. 2015-14, "Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date," which defers the effective date by one year, with early adoption on the original effective date permitted. The Company is evaluating the impact the new guidance will have on its consolidated financial statements.

In August 2014, FASB issued ASU 2014-15, *Presentation of Financial Statements*. This ASU requires management to assess an entity's ability to continue as a going concern by incorporating and expanding upon certain principles that are currently in the U.S. auditing standards. Specifically, the ASU (1) provides a definition of the term substantial doubt, (2) requires an evaluation every reporting period including interim periods, (3) provides principles for considering the mitigating effect of management's plans, (4) requires certain disclosures when substantial doubt is alleviated as a result of consideration of management's plan, (5) requires an express statement and other disclosures when substantial doubt is not alleviated, and (6) requires an assessment for a period of one year after the date that the financial statements are issued (or available to be issued). This standard is effective for the fiscal years ending after December 15, 2016, and

for annual periods and interim periods thereafter. Early application is permitted. The Company is currently evaluating the new guidance to determine the impact it will have on its consolidated financial statements.

In January 2015, FASB issued ASU 2015-01, *Extraordinary and Unusual Items*, eliminating the concept of extraordinary items. The issuance is part of the FASB's initiative to reduce complexity in accounting standards. Under the current guidance, an entity is required to separately classify, present and disclose events and transactions that meet the criteria for extraordinary classification. Under the new guidance, reporting entities will no longer be required to consider whether an underlying event or transaction is extraordinary, however, presentation and disclosure guidance for items that are unusual in nature or occur infrequently was retained and expanded to include items that are both unusual in nature and infrequently occurring. The amendments are effective for the Company's fiscal year beginning April 1, 2016, although early adoption is permitted if applied from the beginning of a fiscal year. The Company does not expect the adoption of this guidance to have a material effect on its consolidated financial statements.

In April 2015, FASB issued ASU No. 2015-03, *Simplifying the Presentation of Debt Issuance Costs*, which changes the presentation of debt issuance costs in the financial statements. ASU 2015-03 requires an entity to present such costs in the balance sheet as a direct deduction from the related debt liability rather than as an asset. Amortization of the costs will continue to be reported as interest expense. The guidance is effective for annual reporting periods beginning after December 15, 2016, with early adoption permitted. The guidance will be applied retrospectively to each period presented. The adoption of this standard update is not expected to have any impact on the Company's consolidated financial statements.

In September 2015, FASB issued ASU 2015-16, *Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments*, which requires that an acquirer recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined, including the cumulative effect of the change in provisional amount as if the accounting had been completed at the acquisition date. The adjustments related to previous reporting periods since the acquisition date must be disclosed by income statement line item either on the face of the income statement or in the notes. The guidance is effective for fiscal years and interim reporting periods within those years beginning after December 15, 2015, with early application permitted for financial statements that have not been issued. The amendments are to be applied prospectively to adjustments that occur after the effective date. The amendments will be effective for the Company for the fiscal year beginning April 1, 2016 and will be applied, as necessary, to future business combinations.

Management does not believe that any other recently issued, but not yet effective accounting pronouncements, if adopted, would have a material effect on the accompanying Consolidated Financial Statements.

#### Net Loss Per Share of Common Stock

Basic net loss per common share is calculated by dividing the net loss attributable to common stockholders by the weighted-average number of common shares outstanding during the period, without consideration for potentially dilutive securities. For purposes of the diluted net loss per share calculation, preferred stock, convertible notes payable-affiliated entities, stock options and warrants are considered to be potentially dilutive securities. Because the Company has reported a net loss for the three and nine months ended December 31, 2015 and 2014, diluted net loss per common share is the same as basic net loss per common share for those periods.

Common stock equivalents resulting from potentially dilutive securities approximated 1,100,000 and 1,000,000 at December 31, 2015 and March 31, 2015, respectively, and have not been included in the diluted weighted average shares outstanding, as their effects are anti-dilutive.

#### Subsequent Events Evaluation by Management

Management has evaluated subsequent events for disclosure and/or recognition in the financial statements through the date that these financial statements were issued.

#### 3. Property and equipment

Property and equipment consist of the following at December 31, 2015 and March 31, 2015:

	Estimated useful life	D	ecember 31, 2015	March 31, 2015
Network sites and equipment	5-10 years	\$	5,962,135	\$ _
Computer equipment	5-7 years		1,053,841	976,331
Furniture and fixture and other equipment	2-5 years		338,493	34,126
Leasehold improvements	Shorter of the lease term or 5 years		138,165	_
	J 5325		7,492,634	1,010,457
Less accumulated depreciation			1,130,910	853,047
·			6,361,724	157,410
Construction in process			7,683,997	6,227,192
Property and equipment, net		\$	14,045,721	\$ 6,384,602

Depreciation expense for the three and nine months ended December 31, 2015 amounted to \$155,635 and \$278,993, respectively. For the three and nine months ended December 31, 2014, depreciation expense was \$15,000 and \$22,000, respectively. For the three and nine months ended December 31, 2015, approximately \$122,000 and \$205,000 of such depreciation expense was classified as Cost of revenue while the remainder was classified in Operating expenses in the Company's relevant Consolidated Statements of Operations. Construction in process includes the expenditures related to the costs to establish the Company's dedicated, wide-area, two-way radio dispatch network in certain metropolitan areas.

#### 4. Intangible Assets

Wireless licenses are considered indefinite-lived intangible assets. Indefinite-lived intangible assets are not subject to amortization but instead are tested for impairment annually, or more frequently if an event indicates that the asset might be impaired. The Company believes that no impairment indicators existed as of December 31, 2015 that would require it to perform impairment testing.

During the nine months ended December 31, 2015, the Company entered into agreements with several third parties in multiple U.S. markets to acquire wireless licenses for cash consideration, as well as a promissory note (see Note 6), upon FCC approval. Also during the period, the Company entered into an agreement with a third party to exchange wireless licenses. The first exchange occurred in June 2015, when the Company transferred wireless licenses to the counterparty. The second exchange is anticipated to occur by the end of Fiscal 2016, when the Company will receive wireless licenses from the counterparty. The second exchange is accounted for as an Other asset in the Company's Consolidated Balance Sheets as of December 31, 2015.

	<u>Win</u>	eless Licenses
Balance at March 31, 2015	\$	100,298,444
Acquisitions		2,636,723
Exchanges		(1,358,000)
Balance at December 31, 2015	\$	101,577,167

#### 5. Accounts Payable - officers

Accounts payable-officers represents unreimbursed expenses including travel, lodging, and meal expenses incurred by the Company's officers. At December 31, 2015 and March 31, 2015, the accounts payable to officers amounted to \$19,463 and \$40,668, respectively.

#### 6. Promissory Note

On October 23, 2015, the Company entered into a promissory note in the amount of \$1,289,013 with a third party in exchange for wireless licenses. The term of the note is through March 15, 2018 and bears a fixed rate of interest, of 0.55% per annum, which is based on the Short Term Applicable Federal Rate on the closing date. As of December 31, 2015, the Company had outstanding borrowings of the full amount of the promissory note, of which \$297,203 is in Current liabilities on the Company's Consolidated Balance Sheets.

#### 7. Income Taxes

The Company had federal and state net operating loss carryforwards of approximately \$28.7 million at March 31, 2015, which expire in varying amounts from 2021 through 2035.

The Company has deferred tax assets of approximately \$14.7 million relating to these net operating loss carryforwards and stock compensation plans at March 31, 2015. Federal net operating loss carryforwards are subject to limitations as a result of a change in ownership. State net operating loss carryforwards are subject to limitations, which differ from federal law in that they may not allow the carryback of net operating losses, and have shorter carryforward periods. Due to the uncertainty with respect to the realization of these deferred tax assets, the Company recorded a valuation allowance for the entire amount. The difference between the tax benefit at the statutory rate and the effective tax rate is primarily attributable to a full valuation allowance placed upon the deferred tax asset.

The Company recognizes the effect of tax positions only when they are more likely than not to be sustained. The Company's management has determined that it had no uncertain tax positions that would require financial statement recognition or disclosure. The Company is no longer subject to U.S. federal, state or local income tax examinations for periods prior to 2013.

#### 8. Stock Acquisition Rights, Stock Options and Warrants

The Company established the pdvWireless, Inc. 2014 Stock Plan (the "2014 Stock Plan") to attract, retain and reward individuals who contribute to the growth of the Company. This 2014 Stock Plan superseded previously established stock plans although under such previous plans, 52,567 stock options were vested and outstanding as of December 31, 2015.

As of December 31, 2015, the Company's Board of Directors had authorized and reserved 1,823,651 shares of common stock for issuance under its 2014 Stock Plan. The number of shares authorized and reserved for issuance under the 2014 Stock Plan increased on January 1, 2016 by 714,583 shares of common stock, for an aggregate of 2,538,234 shares authorized and reserved under the 2014 Stock Plan. The shares authorized and reserved for issuance under the 2014 Stock Plan will continue to increase each subsequent anniversary through January 1, 2024 by an amount equal to the smaller of 5% of the number of shares of common stock issued and outstanding on the immediately preceding December 31 or a lesser amount determined by the Board of Directors.

From April 1, 2015 through December 31, 2015, the Company awarded certain employees of the Company 194,000 options to purchase shares of common stock with a weighted average exercise price of \$37.16 per share. The shares have a ten year contractual life and 25% will vest on the first anniversary of grant, and the remainder will vest in three equal annual installments. Shares granted to employees are subject to vesting, future settlement conditions and other such terms as determined by the Board of Directors.

#### Restricted Stock

During the nine months ended December 31, 2015, the Company awarded 70,978 restricted stock awards and units at a weighted average grant price of \$27.11. As of December 31, 2015, there were 154,782 restricted stock awards and

units outstanding, of which 83,804 restricted stock units were vested. These restricted stock units were issued under the Company's 2010 Stock Plan and the 2014 Stock Plan and the restricted stock awards were issued under the 2014 Stock Plan. The Company recognizes compensation expense for restricted stock over the explicit vesting period. Vested restricted stock units are settled and issuable upon the earlier of the date the employee ceases to be an employee of the Company or a date certain in the future. At December 31, 2015, there was \$1.8 million of unvested compensation expense of the restricted stock, which is expected to be recognized over a weighted average period of 3.6 years.

#### **Stock Options**

A summary of Stock Option activity for the nine months ended December 31, 2015 is as follows:

		We	eighted
		Av	erage
	Options	Exerc	cise Price
Options outstanding at March 31, 2015	1,425,951	\$	20.86
Granted	194,000		37.16
Expirations	(15)		72.85
Exercised	(3,306)		13.63
Options outstanding at December 31, 2015	1,616,630	\$	22.83

Additional information regarding Stock Options outstanding at December 31, 2015 is as follows:

Exercise Prices	Number Outstanding	Weighted Average Remaining Life in Years	1	Weighted Average Exercise Price	Options Exercisable	Weighted Average Exercise Price of Shares Exercisable
\$ 13.25 - \$ 20.00	1,171,243	8.31	\$	19.74	338,782	\$ 19.12
25.00 - 46.23	347,750	9.26		26.07	100,000	25.00
47.10 - 72.85	97,637	8.71		48.36	7,387	52.98
	1,616,630	8.54	\$	22.83	446,169	\$ 20.99

The Black-Scholes option model requires weighted average assumptions to be used for calculation of the Company's stock compensation expense. The assumptions used during the three and nine months ended December 31, 2015 were: the expected life of the awards was 5 years, the risk-free interest rate ranged from 1.29% to 1.71%, the expected volatility was 40.0%, and the expected dividend yield was 0.0%. There was a 2% forfeiture rate used for the calculation.

Stock compensation expense was \$1,132,119 and \$3,587,730 for the three and nine months ended December 31, 2015, respectively, of which \$72,160 related to restricted stock awards and units. For the three and nine months ended December 31, 2014, stock compensation expense was \$1,404,202 and \$4,680,802. Included in the nine months ended December 31, 2014, the Company recognized \$1,676,080 related to restricted stock units issued. Stock compensation expense is included as part of General and administrative expense in the accompanying Consolidated Statements of Operations.

The weighted average fair value for each stock option award granted during the nine months ended December 31, 2015, was \$13.80 per share. As of December 31, 2015, there was approximately \$5.8 million of unrecognized compensation cost related to non-vested share options granted under the Company's stock option plans. The cost is expected to be recognized over a weighted-average period of 2.82 years. The intrinsic value of the options outstanding and exercisable at December 31, 2015 was approximately \$9.8 million and \$3.1 million, respectively.

#### Warrants

A summary of Warrant activity is as follows:

		Weighted Average
	Warrants	Exercise Price
Warrants outstanding at March 31, 2015	6,039 \$	82.79
Expired	_	_
Warrants outstanding at December 31, 2015	6,039 \$	82.79

Additional information regarding Warrants outstanding at December 31, 2015 is as follows:

		Weighted	W	Veighted
		Average	A	Average
Exercise	Number	Remaining	E	Exercise
Price	Outstanding	Life in Years		Price
\$ 82.79	6,039	0.42	\$	82.79

The outstanding warrants are immediately exercisable into 6,039 shares of common stock at December 31, 2015 and expire in June 2016.

#### Motorola Investment

On September 15, 2014, Motorola invested \$10.0 million to purchase 500,000 Class B Units of the Company's subsidiary, PDV Spectrum Holding Company, LLC (at a price equal to \$20.00 per unit). The Company owns 100% of the Class A Units in this subsidiary. Motorola has the right at any time to convert its 500,000 Class B Units into 500,000 shares of the Company's common stock. The Company also has the right to force Motorola's conversion of these Class B Units into shares of its common stock on the occurrence of certain corporate events or at its election after September 15, 2016. Motorola is not entitled to any assets, profits or distributions from the operations of the subsidiary. In addition, Motorola's conversion ratio from Class B Units to shares of the Company's common stock is fixed on a one-for-one basis, and is not dependent on the performance or valuation of either the Company or the subsidiary. The Class B Units have no redemption or call provisions and can only be converted into shares of the Company's common stock. Management has determined that this investment does not meet the criteria for temporary equity or non-controlling interest due to the limited rights that Motorola has as a holder of Class B Units, and accordingly has presented this investment as part of its permanent equity within Additional Paid-in Capital in the accompanying consolidated financial statements.

#### 9. Supplemental Disclosure of Cash Flow Information

The Company paid in cash \$3,600 in taxes and did not make any payments for interest during the nine months ended December 31, 2015.

During the nine months ended December 31, 2015, the Company exchanged wireless licenses valued at \$1,358,000 with a third party (see Note 4). The Company purchased wireless licenses valued at \$1,489,013 consisting of \$200,000 in cash and \$1,289,013 in the form of a promissory note (see Note 6).

During the nine months ended December 31, 2014, the Company entered into the following non-cash investing and financing activities:

- · Pursuant to the terms of an asset purchase agreement between the Company and Sprint Corporation ("Sprint"), the Company issued 500,000 shares of its common stock, valued at \$10.0 million, as part of the consideration it paid to purchase certain 900 MHz spectrum licenses and related assets from Sprint in September 2014.
- The Company repaid its outstanding working capital line with an affiliate of \$1,300,000 in exchange for 65,000 shares of common stock.
- The Company converted \$1,016,956 in principal and \$537,924 of accrued interest for certain outstanding Redeemable Notes with an affiliate into 77,733 shares of common stock.

#### 10. Commitments and Contingencies

#### **Leasing Obligations**

The Company is obligated under certain lease agreements for office space. These leases expire on June 30, 2016, January 7, 2019, June 30, 2019, and May 31, 2020, respectively. Rent expense amounted to \$182,835 and \$405,187 in the three and nine months ended December 31, 2015, of which \$82,137 and \$142,483 was classified in Cost of revenue in the Consolidated Statements of Operations for the three and nine months ended December 31, 2015, respectively. The remainder of the rent expense, \$100,698 and \$262,704, was classified as Operating expense in the Consolidated Statements of Operations for the same periods, respectively. For the three and nine months ended December 31, 2014, total rent expense of \$21,790 and \$83,087, respectively, was classified in Operating expenses in the Consolidated Statements of Operations.

The Company entered into multiple lease agreements for tower space related to its new DispatchPlus business and deployment of the related dedicated, wide-area, two-way dispatch radio network. The lease expiration dates range from February 28, 2020 to December 31, 2025.

The straight-line method is used to recognize minimum rent expense under leases that provide for varying rents over their term. The effect of applying the straight-line basis resulted in an increase in rental expense of approximately \$42,000 and \$190,000 in the three and nine months ended December 31, 2015, respectively. The impact to the three and nine months ended December 31, 2014 was a decrease in rental expense of approximately \$9,600 and \$18,200, respectively. At December 31, 2015, Accumulated deferred rent payable amounted to approximately \$321,000 and is included as part of Accounts payable and accrued expenses in the accompanying December 31, 2015 Consolidated Balance Sheets.

Aggregate rentals, under non-cancelable leases for office and tower space (exclusive of real estate taxes, utilities, maintenance and other costs borne by the Company) for the remaining terms of the leases are as follows:

Period Ending March 31,	
2016 (3 months)	\$ 305,311
2017	913,049
2018	962,935
2019	1,376,470
2020	1,458,403
After 2020	4,698,195
Total	\$ 9,714,363

#### Litigation

The Company is not involved in any material legal proceedings or other litigation matters at this time. However, from time to time, the Company may be involved in litigation that arises from the ordinary operations of the business, such as contractual or employment disputes or other general actions. In the event of an adverse outcome of these proceedings, the Company believes the resulting liabilities would not have a material adverse effect on its financial condition or results of operations.

#### 11. Concentrations of Credit Risk

Financial instruments which potentially expose the Company to concentrations of credit risk consist primarily of cash and cash equivalents and trade accounts receivable.

The Company places its cash and temporary cash investments with financial institutions for which credit loss is not anticipated.

The Company sells its current software applications product and extends credit predominately through two domestic third-party carriers. The Company maintains allowances for doubtful accounts based on factors surrounding the write-off history, historical trends, and other information.

#### 12. Business Concentrations

For the three months ended December 31, 2015, the Company had two carriers that accounted for approximately 35% and 18% of Operating revenue, respectively. The two carriers accounted for approximately 40% and 21% for the nine months ended December 31, 2015. The two carriers accounted for approximately 53% and 28% of Operating revenue for the three and nine months ended December 31, 2014.

As of December 31, 2015 and March 31, 2015, the Company had two carriers that accounted for approximately 51% and 17% and 69% and 22%, respectively, of Accounts receivable.

#### 13. Subsequent Event

On January 13, 2016, the Compensation Committee of the Board of Directors authorized the compensation for the Company's executive officers for Fiscal 2017. In connection therewith, the Company awarded certain executive officers an aggregate of 69,744 restricted stock units under the 2014 Stock Plan (the "Time-Based RSUs"). 25% of the Time-Based RSUs will vest on the first anniversary of the date of grant and the remainder will vest in three equal installments thereafter. Additionally, the Company awarded certain executive officers an aggregate of 37,295 restricted stock units under the 2014 Stock Plan (the "Performance-Based RSUs"), which vest upon meeting certain performance conditions. The restricted stock units are subject to future settlement conditions and other such terms as provided in the respective award agreements.

Additionally, the Company awarded an executive officer (i) an option to purchase 50,000 shares of common stock with an exercise price of \$25.81, of which, 25% will vest on the first anniversary of the grant and the remainder will vest in three equal annual installments thereafter and (ii) an option to purchase 50,000 shares of common stock with an exercise price of \$25.81 that vest upon meeting certain performance conditions.

#### Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations

This discussion and analysis of the financial condition and results of operations of pdvWireless, Inc. ("pdv," the "Company", "we", "us", or "our") should be read in conjunction with our financial statements and notes thereto included in this Quarterly Report on Form 10-Q and the audited financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended March 31, 2015, filed with the SEC on June 10, 2015. In addition to historical information, this discussion and analysis contains forward-looking statements that involve risks, uncertainties, and assumptions. Our actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors including, but not limited to, those identified in "Item 1A—Risk Factors" in this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K. As a result, investors are urged not to place undue reliance on any forward-looking statements. Except to the limited extent required by applicable law, the Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances occurring after the date of this Quarterly Report.

#### Overview

We are a private wireless communications carrier and provider of mobile workforce communications and location based solutions that increase the productivity of our customers' field-based workers and the efficiency of their dispatch and call center operations. We are deploying and operating PTT networks in major markets throughout the United States while at the same time pursuing a FCC regulatory process aimed at repurposing our spectrum to be able to deploy broadband technologies. We were originally incorporated in California in 1997, and we reincorporated in Delaware in 2014. We maintain offices in Woodland Park, New Jersey, Reston, Virginia and San Diego, California.

Our initial focus is on deploying and operating dedicated, wide-area, two-way radio networks that offer PTT services to primarily dispatch-centric, small and medium-sized businesses. In June 2015, we commercially launched our PTT service in our first market located in the greater, Houston, Texas metropolitan area. We currently have two additional market fully launched, Dallas and Atlanta, and four more markets with sites in service (with additional market coverage sites to be launched), Philadelphia, Chicago, the greater New York area, and Washington/Baltimore.

We offer our DispatchPlus communications solution, which combines Motorola's state-of-the-art digital technology architecture with pdvConnect, our suite of mobile communications and workforce management applications. Built with the commercial dispatch user in mind, Motorola's digital technology architecture allows us to provide highly reliable, instant and wide-area PTT communication solutions. Also developed for dispatch-centric businesses, pdvConnect is an easy to use and efficient workforce management solution that enables businesses to locate and communicate with field workers and improve documentation of work events and job status.

We expect that our DispatchPlus business will become our principal near term operating business. However, we have not yet generated significant revenues from our DispatchPlus business. We primarily market our DispatchPlus communication solutions indirectly through Motorola's dealer network. We enter into contracts directly with the end users of our DispatchPlus communication solutions, including those introduced to us through our indirect dealer network.

Concurrently with launching our DispatchPlus business, we are pursuing initiatives to increase the efficiency and capacity of the spectrum licenses we hold, including filling (together with the Enterprise Wireless Alliance) a Joint Petition for Rulemaking with the FCC proposing a realignment of a portion of the 900MHz spectrum from narrowband to broadband. If successful, we believe these initiatives could substantially enhance the capacity and capabilities of our spectrum.

Historically, we have been engaged in the development and sale of wireless communications applications, marketed primarily under the name pdvConnect. We primarily offer these applications indirectly to the end users of two Tier 1 wireless communications carriers in the United States and, until July 2015, one international wireless communications carrier under licensing agreements between these carriers and us. We also offer these applications directly to end users.

In May 2015, we completed a registered follow-on public offering of our common stock that resulted in the sale of 1,725,000 shares at a purchase price of \$40.00 per share, which included 225,000 shares sold pursuant to the underwriters' exercise of their over-allotment option. Net proceeds were approximately \$64.8 million after deducting underwriting discounts and commissions and offering expenses.

## **Summary of Significant Accounting Policies**

The accompanying consolidated financial statements have been prepared in accordance with US GAAP, which require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of

contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, our actual results could differ materially from those estimates. Further, to the extent that there are differences between our estimates and our actual results, our future financial statement presentation, financial condition, results of operations and cash flows will be affected. We believe that the accounting policies discussed below are critical to understanding our historical performance, as these policies relate to the more significant areas involving our judgments and estimates.

**Revenue Recognition.** Historically, we have derived our revenue from the sale of our pdvConnect workforce management solution to end-users. We market pdvConnect through our direct sales force and indirectly through two Tier I carriers in the United States and, until July 2015, through one international carrier. We have entered into standard reseller, co-marketing or licensing agreements with our carrier partners. We recognize the service revenue we derive from sales through our domestic carrier partners on a gross basis rather than on a net basis. For our international carrier partner, we recognized revenue on a net basis. We also sell certain applications directly to end-users through our direct sales force, which are billed and collected directly by us.

In September 2014, Motorola paid us an upfront, fully-paid leasing fee of \$7.5 million in order to lease a portion of our wireless spectrum licenses. The payment of the fee is accounted for as Deferred Revenue in our Consolidated Balance Sheets. We recognize leasing revenue in accordance with ASC Topic 840, Leases. The fee is being amortized straight-line over the lease term which is approximately ten years and which represents the time frame in which the benefits of the leased property are expected to be depleted.

We primarily market our recently launched DispatchPlus communication solutions indirectly through Motorola's dealer network. We enter into contract directly with the end users of our DispatchPlus communication solutions, including those introduced to us through our indirect dealer network.

We evaluate certain transactions for the DispatchPlus service offering to determine whether they should be viewed as a Multiple Element Arrangement, as described in ASC Topic 605-25. Multiple deliverable arrangements are presumed to be bundled transactions, and the total consideration is measured and allocated to the separate transactions based on their relative selling price with certain limitations. We have determined that the rental of user devices in connection with service contracts for our DispatchPlus service are multiple deliverable arrangements.

Cost of revenue. Our cost of revenue relating to the sales of our pdvConnect software applications through our wireless carrier partners includes the portion of service revenue retained by our domestic carrier partners pursuant to our agreements with these parties, which may include network services, connectivity, SMS service and special equipment expenses, sales, marketing, billing and other ancillary services. With respect to our recently launched DispatchPlus service offering, we include in our cost of revenue the cost of operating our dispatch networks and our cloud-based solutions and to a lesser degree, the costs associated with the sales of the relevant user devices.

*Sales and support expenses.* We currently maintain a small sales force and have a standard sales commission program. This sales commission program provides a percentage-based commission for each sale of our pdvConnect and DispatchPlus solutions.

*Indirect Sales Commissions.* For our DispatchPlus business, cash consideration given to an indirect sales representative is recorded as selling expenses when we receive an identifiable benefit exchange for the consideration and the fair value of such benefit can be reasonably estimated. If we do not receive an identifiable benefit for the consideration, we record it as a reduction of revenue. We compensate our indirect sales representatives with an upfront commission and residual fees based on an end-user customer's continued use and payment for our network solutions. When a commission is earned solely due to the selling activity relating to our DispatchPlus network solution, the cost is recorded as a selling expense. We regularly review the estimated incentives payable to our indirect sales representatives and record them as accrued expenses on a monthly basis.

**Product development expenses.** We charge all product development costs to expense as incurred. Types of costs incurred in product development expenses include employee compensation, consulting, travel and facility costs along with equipment and technology costs.

**Stock compensation.** We account for stock options in accordance with US GAAP, which requires the measurement and recognition of compensation expense, based on the estimated fair value of awards granted to employees and directors, which requires companies to estimate the fair value of share-based awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense in our statements of operations over the requisite service periods. In the event the participant's employment by or engagement with (as a director or

otherwise) us terminates before exercise of the options granted hereunder, the stock option granted to the participant shall immediately expire and all rights to purchase shares thereunder shall immediately cease and expire and be of no further force or effect, other than applicable exercise rights for vested option shares that may extend past the termination date as provided for in the participant's applicable option award agreement. Additionally, the Compensation Committee adopted an Executive Severance Plan (the "Severance Plan") in February 2015, and we subsequently entered into Severance Plan Participation Agreements with our executive officers and certain key employees. In addition to providing participants with severance payments, the Severance Plan provides for accelerated vesting and extends the exercise period for outstanding equity awards if we terminate a participant's service for reasons other than cause, death or disability or the participant terminates his or her service for good reason, whether before or after a change of control (each of such terms as defined in the Severance Plan).

To calculate option-based compensation, we use a Black-Scholes option-pricing model. Our determination of fair value of option-based awards on the date of grant using the Black-Scholes model is affected by our stock price as well as assumptions regarding a number of subjective variables.

We have not attributed tax benefits to the share-based compensation expense because we maintain a full valuation allowance for all net deferred tax assets.

**Allowance for doubtful accounts.** An allowance for uncollectible receivables is estimated based on a combination of write-off history, aging analysis and any specific known troubled accounts. We review our allowance for uncollectible receivables on a quarterly basis. Past due balances meeting specific criteria are reviewed individually for collectability. At December 31, 2015 and March 31, 2015, management provided an allowance of \$600 and \$7,977, respectively, for certain slow paying accounts.

**Property and equipment.** Property and equipment is stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

**Intangible Assets.** Intangible assets are wireless licenses that will be used to provide the exclusive right to utilize designated radio frequency spectrum to provide wireless communication services. While licenses are issued for only a fixed time, generally ten years, such licenses are subject to renewal by the FCC. License renewals have occurred routinely and at nominal cost. There are currently no legal, regulatory, contractual, competitive, economic or other factors that limit the useful life of our wireless licenses. As a result, the wireless licenses are treated as an indefinite-lived intangible asset and we will evaluate the useful life determination for wireless licenses each year to determine whether events and circumstances continue to support an indefinite useful life.

The licenses are tested for impairment on an aggregate basis, as we will be utilizing the wireless licenses on an integrated basis as part of developing our nationwide network. We perform the test of the fair values of the wireless licenses annually using a discounted cash flow approach.

**Patent costs.** Costs to acquire a patent on certain aspects of our technology have been capitalized. These amounts are amortized, subject to periodic evaluation for impairment, over statutory lives following award of the patent.

*Income taxes.* We follow the liability method of accounting for income taxes. Under this method, taxes consist of taxes currently payable plus those deferred due to temporary differences between the financial statement carrying amounts and the tax bases of certain assets and liabilities using tax rates expected to be in effect when the temporary differences reverse. A valuation allowance is provided when, in our management's judgment, it is more likely than not that some portion or the entire deferred tax asset will not be realized.

Accounting for uncertainty in income taxes. We recognize the effect of tax positions only when they are more likely than not to be sustained. Our management has determined that we had no uncertain tax positions that would require financial statement recognition or disclosure. We are no longer subject to U.S. federal, state or local income tax examinations for periods prior to 2013

#### **Results of Operations**

#### Comparison of the three and nine months ended December 31, 2015 and 2014

The following table sets forth our results of operations for the three and nine months ended December 31, 2015 and 2014. The period-to-period comparison of financial results is not necessarily indicative of the financial results we will achieve in future periods.

	Three months ended December 31,		Nine months ended December 31,			
		2015	2014	2015		2014
Operating Revenues						
Service revenue	\$	652,918	\$ 653,437	\$ 1,923,599	\$	2,143,707
Spectrum lease revenue		182,186	182,186	546,559		212,551
Other revenue		105,288		122,552		
Total operating revenues		940,392	835,623	\$ 2,592,710	\$	2,356,258
Cost of Revenue						
Sales and service		906,291	283,043	1,772,050		790,687
Gross Profit		34,101	552,580	820,660		1,565,571
Operating Expenses		_				
General and administrative		3,843,378	3,362,302	12,154,625		8,285,190
Sales and support		1,118,630	478,246	2,815,312		1,167,609
Product development		341,129	242,823	982,226		679,577
Total operating expenses		5,303,137	4,083,371	15,952,163		10,132,376
Loss from operations		(5,269,036)	(3,530,791)	(15,131,503)		(8,566,805)
Interest expense		(932)	_	(932)		(570,737)
Interest income		26,151	4,927	77,664		4,927
Other income		_	_	1,250		
Net loss	\$	(5,243,817)	\$ (3,525,864)	\$ (15,053,521)	\$	(9,132,615)
Net loss per common share basic and diluted	\$	(0.36)	\$ (0.28)	\$ (1.07)	\$	(1.00)
Weighted-average common shares used to compute basic and diluted net loss per share		14,375,441	12,473,024	14,084,506		9,103,629

**Operating revenues.** Service revenue remained flat at \$0.65 million for the three months ended December 31, 2015 over the same period in 2014. Service revenue decreased \$0.22 million, or 10.3%, for the nine months ended December 31, 2015 to \$1.92 million from \$2.14 million for the nine months ended December 31, 2014. The decrease in the nine month period can be attributed to higher customer churn in our pdvConnect business. The overall \$0.10 million or 12.5% increase in our operating revenues for the three months ended December 31, 2015 primarily resulted from our dispatch business, which includes service, equipment sales and rentals. For the nine months ended December 31, 2015, the increase in our operating revenues of \$0.23 million or 10.0% resulted from the revenue derived from the spectrum lease to Motorola that began on September 15, 2014, along with our recently started dispatch business.

*Cost of revenue.* Cost of revenue for the three months ended December 31, 2015 increased by approximately \$0.63 million, or 220.2%, to \$0.91 million from \$0.28 million for three months ended December 31, 2014. The increase in cost of revenue was primarily driven by the cost to maintain the launched network sites for our DispatchPlus business, the cost of handsets sold, and increased headcount to support the commercial deployment of this business. Cost of revenue for the nine months ended December 31, 2015 increased \$0.98 million, or 124.1%, to \$1.77 million from \$0.79 million for the nine month period ended December 31, 2014. The majority of the increase was driven by the launch and support of our DispatchPlus business.

*Gross profit.* Gross profit decreased by \$0.52 million, or 93.8%, to \$0.03 million from \$0.55 million for the three months ended December 31, 2014. For the nine months ended December 31, 2015, gross profit decreased by \$0.74 million, or 47.6%, to \$0.82 million from \$1.56 million for the nine month period ended December 31, 2014. The primary driver of the decline of our gross profit for both the three and nine month periods resulted from the support costs for the new DispatchPlus

business which we first began incurring in September 2014. Also, contributing to the decline was our lower gross profit from sales of our applications through our international carrier partner. The contract with our international carrier partner terminated in July 2015.

General and administrative expenses. General and administrative expenses for the three months ended December 31, 2015 increased by \$0.48 million, or 14.3%, to \$3.84 million from \$3.36 million for three months ended December 31, 2014. For the nine month period ended December 31, 2015, general and administrative expenses increased by \$3.87 million, or 46.7%, to \$12.15 million from \$8.28 million for the nine month period ended December 31, 2014. The increase in general and administrative expenses for the three and nine month periods of approximately \$0.58 million and \$1.77 million, respectively, is primarily due to our increase in headcount and related costs in order to support our new DispatchPlus business initiatives. For the three months ended December 31, 2015, we also had increased costs related to being a public company of \$0.28 million. The increases in this three month period were partially offset by \$0.20 million of lower professional services and \$0.27 million lower stock compensation expense. For the nine month period ended December 31, 2015, in addition to the increased costs for headcount and related costs, we incurred \$1.50 million in additional costs related to being a public company and \$0.73 million in professional services. These increases in the nine month period were partially offset by \$1.09 million in lower stock compensation expense.

*Sales and support expenses.* Sales and support expenses increased by \$0.64 million, or 133.9%, to \$1.12 million for three months ended December 31, 2015 from \$0.48 million for the three months ended December 31, 2014. For the nine month period ended December 31, 2015, sales and support expenses increased by \$1.65 million, or 141.1%, to \$2.82 million from \$1.17 million for the nine months ended December 31, 2014. The increase in expenses is due primarily to an increase in headcount and related costs along with the sales and marketing initiatives to support our new DispatchPlus business.

**Product development expenses.** Product development expenses increased by \$0.10 million, or 40.5%, to \$0.34 million for the three months ended December 31, 2015 from \$0.24 million for the three months ended December 31, 2014. For the nine months ended December 31, 2015, product development expenses increased by \$0.30 million, or 44.5%, to \$0.98 million from \$0.68 million for the nine month period ended December 31, 2014. This increase for both periods was due primarily to an increase in headcount and the related costs.

*Interest expense.* Interest expense incurred for the three and nine months ended December 31, 2015 resulted from the promissory note entered into by us in the three months ended December 31, 2015 in exchange for wireless licenses. The interest expense incurred during the nine months ended December 31, 2014, of \$0.57 million was a result of the settlement of our outstanding debt obligations in September 2014 with affiliated entities.

#### **Liquidity and Capital Resources**

At December 31, 2015, we had cash and cash equivalents of \$160.68 million.

Our accounts receivable are heavily concentrated in two of our carrier partners. As of December 31, 2015, our accounts receivable balance was approximately \$500,000 of which approximately \$256,000 was due from one third-party carrier and approximately \$82,000 was due from another third-party carrier, or approximately 51% and 17%, respectively, of our outstanding accounts receivable balance.

*Net cash (used) provided by operating activities.* Net cash used in operating activities was (\$14.74) million for the nine months ended December 31, 2015, as compared to net cash provided by operating activities of \$3.80 million for the nine months ended December 31, 2014. Net cash used in operating activities in 2015 resulted from the net loss of approximately \$15.05 million and a decrease in Accounts payable and accrued expenses of \$3.03 million, partially offset by reduced non-cash compensation expense of \$3.59 million.

*Net cash used by investing activities*. Net cash used in investing activities was approximately \$9.30 million for the nine months ended December 31, 2015, as compared to \$91.95 million used for the nine months ended December 31, 2014. The net cash used in the nine months ended December 31, 2015 resulted from the continuing equipment purchases and construction costs related to the buildout of our network for our new DispatchPlus business of \$7.94 million, along with the purchase of wireless licenses of \$1.35 million. The majority of net cash used in investing activities used during the nine months ended December 31, 2014 resulted from a \$90.3 million payment to Sprint for the spectrum licenses and related assets.

*Net cash from financing activities.* Net cash from financing activities was \$64.84 million for the nine months ended December 31, 2015 and resulted almost entirely from the net proceeds from our follow-on public offering in May 2015. For the nine months ended December 31, 2014, the net cash from financing activities of approximately \$211 million resulted

from \$202 million of the proceeds of our June 2014 private placement financing and \$10.0 million from Motorola for an investment in us partially offset by our repayment of \$1.1 million of our outstanding indebtedness in September 2014.

We intend to deploy our dedicated DispatchPlus networks in up to 20 major metropolitan areas throughout the United States. We currently have seven markets with some level of service, including three markets that have been fully launched, Houston, Dallas, and Atlanta, and four more markets with sites in service (with additional market coverage sites to be launched), Philadelphia, Chicago, the greater New York area, and Washington/Baltimore.

We estimate that the total capital cost, including those amounts spent thus far, to deploy our network in 20 major metropolitan areas will range from \$30 million to \$40 million, which amount includes the cost of equipment, design and buildout of our networks plus the costs of hiring additional employees to support the rollout.

We are currently focusing the bulk of our resources and attention on refining and improving our sales and marketing efforts in the seven markets where we have either fully launched or have sites in service and on completing our initially planned coverage footprint in the four existing markets where sites still are to be deployed. In these seven markets, we are testing various sales and marketing programs to determine the most cost-effective ways to acquire additional customers and increase revenue. Although we have concentrated our sales, marketing and active deployment efforts on this initial group of markets, and have not yet begun to incur significant capital or operating expenses in the other markets that we have identified for potential deployment. We have continued to get ready for the rollout of additional markets by preparing the network design and pursuing certain site development efforts in additional markets. We believe this approach puts us in the best position to more quickly and effectively proceed with new market deployments when the Company determines it is ready to do so.

Our future capital requirements will depend on many factors: including the timing and amount of the revenues we generate from our dispatch network services and other product offerings, the timing and extent of expenditures to support the rollout of our dispatch network, the development of new service offerings, sales and marketing activities, and our activities associated with increasing the value of our spectrum. We believe our cash and cash equivalents on hand, including our available cash reserves, will be sufficient to satisfy our financial obligations through at least the next 12 months.

We cannot predict with certainty when, if ever, we will require additional capital to further fund our current business plan. Presently, we intend to cover our future operating expenses through cash on hand and from revenue derived primarily from our planned sales of our DispatchPlus network services and product offerings. With the recent commercial launch of markets (as noted above), revenues from our DispatchPlus business have just begun to be realized, and we have not recognized significant amounts of revenue from this business through the first nine months of our 2016 fiscal year. Nevertheless, we may experience greater than expected cash usage to support our operating activities and business plan and/or our revenues may be lower than, or take more time to develop than we anticipate. See "Item 1A-Risk Factors" of our Annual Report on Form 10-K for the year ended March 31, 2015 filed with the SEC on June 10, 2015, for risks and uncertainties that could cause our operating costs to be more than we currently anticipate and/or our revenue and operating results to be lower than we currently anticipate. As a result, we cannot provide assurance that we will not require additional funding in the future. In addition, we intend to acquire businesses, technologies or spectrum or license technologies from third parties for or in connection with our spectrum initiatives. We may decide to raise additional capital through debt or equity financing to the extent we believe this is necessary to successfully complete these acquisitions or license these technologies or spectrum. However, we cannot be sure that additional financing will be available if and when needed, or that, if available, we can obtain financing on terms favorable to us and our stockholders. Any failure to obtain financing when required would have a material adverse effect on our business, operating results, financial condition and liquidity.

**Warranties.** Our agreements with our customers generally include certain provisions for indemnifying them against liabilities if our services infringe a third party's intellectual property rights or for other specified reasons.

#### **Off-balance sheet arrangements**

As of December 31 and March 31, 2015, we did not have and do not have any relationships with unconsolidated entities or financial partnerships that were established for the purpose of facilitating off-balance sheet arrangements, as defined in the rules and regulations of the SEC.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Our financial instruments consist of cash, cash equivalents, trade accounts receivable and accounts payable. We consider investments in highly liquid instruments purchased with original maturities of 90 days or less to be cash equivalents. Our primary exposure to market risk is interest income sensitivity, which is affected by changes in the general level of U.S. interest rates. However, because of the short-term nature of the highly liquid instruments in our portfolio, a 10% change in market interest rates would not be expected to have a material impact on our financial condition and/or results of operations.

Our operations are based in the United States and, accordingly, all of our transactions are denominated in U.S. dollars. We are currently not exposed to market risk from changes in foreign currency.

#### **Item 4. Controls and Procedures**

#### **Disclosure Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on that evaluation, our management, including our Chief Executive Officer and our Chief Financial Officer, has concluded that our disclosure controls and procedures were effective as of the end of such period.

#### Changes in Internal Control over Financial Reporting

In connection with the evaluation required by Exchange Act Rule 13a-15(d), our management, including our Chief Executive Officer and our Chief Financial Officer, concluded that no changes in our internal control over financial reporting occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### Inherent Limitations on Effectiveness of Controls

Our management, including our Chief Executive Officer and our Chief Financial Officer, do not expect that our disclosure controls or our internal control over financial reporting will prevent or detect all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

#### PART II - OTHER INFORMATION

#### Item 1. Legal Proceedings

We are not involved in any material legal proceedings.

#### Item 1A. Risk Factors.

In evaluating us and our common stock, we urge you to carefully consider the risks and other information in this Quarterly Report on Form 10-Q as well as the risk factors disclosed in our Annual Report on Form 10-K for the year ended March 31, 2015, filed with the Securities and Exchange Commission on June 10, 2015. There have been no material changes from the risk factors as previously disclosed in our Annual Report on Form 10-K. Any of the risks discussed in this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K, as well as additional risks and uncertainties not currently known to us or that we currently deem immaterial, could materially and adversely affect our results of operations or financial condition.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

#### **Use of Proceeds**

On May 18, 2015, we completed a public offering of our common stock in which we raised net proceeds of approximately \$64.8 million. We registered the shares of common stock issued in the offering on a Registration Statement on Form S-1 (File No. 333-203681), which the SEC declared effective on May 12, 2015. Through December 31, 2015, we have used approximately \$2.8 million of the net proceeds from this offering. We did not complete any transaction in which we paid any of these proceeds, directly or indirectly, to our directors or officers, to any person owning 10% or more of any class of our equity securities, to any associate of any of the foregoing, or to any of our affiliates. There has been no material change in the expected uses of the net proceeds from the offering as described in our Registration Statement.

## Item 3. Defaults Upon Senior Securities.

None.

#### Item 4. Mine Safety Disclosures

Not applicable.

#### Item 5. Other Information.

None.

#### Item 6. Exhibits.

See Exhibit Index.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

## pdvWIRELESS, INC.

Date: February 16, 2016 /s/ John Pescatore John Pescatore President and Chief Executive Officer (Principal Executive Officer)

/s/ Timothy Gray
Timothy Gray
Chief Financial Officer
(Principal Financial and Accounting Officer)

## EXHIBIT INDEX

Exhibit No.	Description of Exhibit
3.1(1)	Amended and Restated Certificate of Incorporation of pdvWireless, Inc. (the "Company")
3.2(2)	Certificate of Amendment No. 1 to Amended and Restated Certificate of Incorporation of the Company
3.3(1)	Amended and Restated Bylaws of the Company
4.1(1)	Form of Common Stock Certificate of the Company
4.2(1)	Registration Rights Agreement, dated June 10, 2014, by and among the Company, certain of the Company's executive officers named therein, and FBR Capital Markets & Co., on behalf of the investors participating in the June 2014 private placement.
4.3(1)	Amended and Restated Investor Rights Agreement, dated October 2010, by and among the Company and investors named therein
4.4(1)	Amendment and Waiver of Rights under Amended and Restated Investor Rights Agreement, approved May 30, 2014, by and among the Company and the investors named therein
4.6(1)	Registration Rights Agreement, dated September 15, 2014, by and between the Company and Machine License Holding, LLC.
10.1+	Executive Form of Performance-Based Stock Option Agreement and Grant Notice under the 2014 Stock Plan
10.2+	Executive Form of Performance-Based Restricted Stock Units Agreement and Grant Notice under the 2014 Stock Plan
10.3+	Non-employee Director Form of Restricted Stock Award Agreement and Grant Notice under the 2014 Stock Plan
10.4+	Executive Form of Time-Based Stock Option Agreement and Grant Notice under the 2014 Stock Plan
10.5+	Executive Form of Time-Based Restricted Stock Award Agreement and Grant Notice under the 2014 Stock Plan
31.1	Certification of Principal Executive Officer pursuant to Rules 13a-14 and 15-d-14 promulgated pursuant to the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Principal Financial Officer pursuant to Rules 13a-14 and 15-d-14 promulgated pursuant to the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1*	Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2*	Certification of Principal Financial Officer pursuant to $18$ U.S.C. Section $1350$ , as adopted pursuant to Section $906$ of the Sarbanes-Oxley Act of $2002$

101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

<sup>(1)</sup> Incorporated by reference to the Registrant's Registration Statement on Form S-1 (File No. 333-201156), filed with the SEC on December 19, 2014.

<sup>(2)</sup> Incorporated by reference to Exhibit 3.1 of the Registrant's Current Report on Form 8-K (File No. 001-36827), filed with the SEC on November 5, 2015.

<sup>+</sup> Management Contract or Compensatory Plan

<sup>\*</sup> The certifications furnished in Exhibits 32.1 and 32.2 hereto are deemed to accompany this Quarterly Report on Form 10-Q and will not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, except to the extent that the Registrant specifically incorporates it by reference.

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